

January 31, 1997

Mr. Stuart Forbes
System One Solutions
533 River Road
Westport, MA 02790-5191

Dear Stuart:

Reflek Corporation is a manufacturer of recessed lighting reflectors. The mix of machinery includes large hydraulic presses, CNC equipment, as well as boilers and compressors.

In August of 1996, Reflek had a single USES unit installed in our machine shop area. This unit met all the guarantees enumerated by SOS. The results were verified with the house meter. Following these results, Reflek had a USES System installed in the main manufacturing facility. After reviewing data compiled by Eastern Edison MIS, I am confident that Reflek has reduced its kWh consumption by a factor of 11%. Attaining the 2 year ROI will be achieved based on these results.

Based on what we have learned, we believe the USES product to reduce both energy consumption and make a positive impact on the bottom line. System One Solution's approach to both projects was helpful and professional in all respects.

Sincerely,

Hugh Dorsky
Reflek Corporation