

January 28, 1997

Mr. Stuart A. Forbes
System One Solutions, Inc.
533 River Road
Westport, MA 02790-5191

Dear Stuart:

HOYT CORPORATION is a manufacturer of commercial Dry-cleaning and Laundry Equipment. In June of 1996, we purchased and had installed USES System to reduce our kWh consumption and condition our energy. The facility comprised several large presses, dye cutters, machine shop, welding area and corporate offices.

Below are the results of Hoyt's electrical consumption for the three months prior to and six months following installation:

	Apr-June	Jul-Dec	%
kWh Consumption	28,544	22,994	19.5
kWh/Day	941	748	20.5
Power Factor Peak	90.2	96.8	6.2
Load A	90.1	95.0	3.9
Load B	89.6	98.5	8.9

Hoyt is very pleased with the USES System. The results have exceeded the parameters delineated in the guarantee provided by System One Solutions regarding performance and ROI. The USES System is a viable product to reduce energy consumption and make a positive impact to the bottom line. System One Solutions approach to this project was professional in every aspect.

Sincerely,

Hoyt Corporation

David W. Wright
President
DWW/da